

# Better business and technology outcomes

WWT innovates to help your organization overcome complex business and technology challenges. We accelerate solutions, giving you the competitive edge in the marketplace.



## Business challenges

To navigate digital disruption, you need to create new revenue models and customer acquisition strategies. You need the ability to:

- Make data-driven decisions
- Establish outside-in objectivity
- Maintain confidence in your digital domain
- Align business aspirations with technology adoption



## Technology challenges

To keep delivering against business needs, your technology leadership must create faster execution vehicles and become a trusted innovation office – whatever the challenges. You need to overcome:

- The shortage of the right technical skills and resources
- A fragmented technology landscape and security strategy
- Technology debt
- Limited bandwidth that restricts innovation

## We deliver results – from idea to outcome

We equip you to push past the status quo. We take the time to fully understand your goals. After listening to your ideas, we build a strategy, extensively test it in our hyperscale innovation labs and execute your solution at scale. We create your new reality.

Revenue growth

Speed to market

Rapid innovation

Quality and cost control

Risk mitigation



Ideation and consulting



Sandboxes, demos and briefings



Training, workshops and POCs



Assessments, design and architecture



Software development



Global staging and integration



Deployment and lifecycle



Business and consumer outcomes

Bridging IT, Procurement and Lines of Business, we specialize in solving the issues you need to address.



We are obsessed with your success, which is often driven by technologies that align with our four focus areas.



## Infrastructure modernization

[SD-WAN modernization →](#)

[Digital workspace →](#)

[Enterprise automation →](#)

SD-WAN / SD-access / SDDC / Hyper-converged infrastructure  
Infrastructure automation / Compute / Storage  
Network / Wireless access collaboration



## Security transformation

[Security operations and tools rationalization →](#)

[Endpoint security →](#)

[Zero trust →](#)

Enterprise segmentation / Secure Access Service Edge (SASE)  
Identity and access management / Network security  
Security operations / Security strategy



## Digital strategy

[Digital experience initiatives →](#)

[Data analytics and management strategy →](#)

[AIOps / Application performance management →](#)

Application development / Data analytics and AI  
IoT / Digital workspace / Contact center  
Remote working / Unified communication and collaboration



## Multicloud architecture

[DevOps →](#)

[Cloud networking →](#)

[Cloud security →](#)

Cloud data management / Cloud enablement and migration  
Cloud optimization and management / Cloud security  
Cloud vision and strategy / Hybrid cloud platforms

## Enterprise architecture is key

We make complex technology choices easier to navigate through an over-arching, practical approach to Enterprise Architecture. We balance actionable projects with a dynamic, long-term strategy to accelerate decision making, modernize and optimize infrastructure in support of your business goals, and align business and IT leadership to create tech-enabled innovations and operating models.



# Designed to define, drive and deliver digital transformation

## Services Portfolio →

Our expert vertical industry, business, digital, technology architecture and supply chain advisors are complemented by more than 2,000 experienced analysts, engineers, architects and developers. Together, these teams design and deploy your solution. We realize reliable, scalable and sustainable solutions.



### Advisory

Strategy  
Transformational program management  
Analytics  
Digital  
Enterprise Architecture  
Multicloud  
Security

### Digital

Artificial Intelligence (AI)  
Customer Experience  
Data Analytics  
Digital Business Consulting  
Internet of Things (IoT) / Industry Verticals  
Workforce Experience

### Application

Agile Coaching and Mentoring  
Agile Development  
Cloud-native App Services  
DevOps  
Software Staffing

### Innovation Labs

Advanced Technology Center  
Lab as a Service  
Multi-OEM \$500M Infrastructure  
On-demand Environments  
Proofs of Concept  
Testing

### Infrastructure

5G  
Collaboration  
Data Center  
Mobile Edge Compute  
Multicloud  
Network  
Security

### Supply Chain

Material Planning  
Staging and Integration  
Just-in-time Delivery  
Order Management  
Complete Program Outsource

### Customer Success

Adoption Services  
Enterprise Agreement (EA) Consulting  
License Consulting  
Program Optimization  
Subscription Services

### Strategic Resourcing

App Dev and DevOps  
Multicloud Program Staffing  
Security, Optical, Mobility  
Short-term Project and Long-term Program  
Service Provider (SP) IT Core Functions  
SP Network and Installations

## Advanced Technology Center →

Our hyperscale innovation lab brings together 200+ OEMs, technology and knowledge to create a collaborative ecosystem to design, build, demonstrate, validate and deploy integrated and innovative technology solutions. We de-risk and accelerate your solutions.

- 20,000+ VMs in the ATC cloud
- \$500M+ infrastructure investment
- 500+ rack capacity
- 600+ pre-built capabilities
- 5,000+ customer engagements

## Global Supply Chain →

With four million square feet of integration centers across three continents, we provide turnkey staging, integration, material planning, order management and just-in-time delivery services. We deploy at scale.

- 100,000+ orders processed each year
- 325 concurrent rack build stations
- 800,000+ integrated systems shipped annually

## Valuable Business Outcomes →

Advanced business needs, industry evolution, mergers and acquisitions—all of these produce legacy systems that are often riddled with inefficiencies, redundancy and performance issues. We reimagine your use cases and execute to create modern applications and systems that scale with your organization and accelerate your digital transformation.

## Strategic partnerships



## Advantage partnerships





# We make a new world happen

We are **thinkers** and **doers**. We provide services that span strategy through execution to help solve complex business and technology challenges, accelerating meaningful outcomes for our customers globally. Our approach is the direct result of a culture that champions the courage to embrace change and the spirit of innovation to make that change count.

## We are driven to support your organization's success

Throughout the last 30 years, we have partnered with some of the world's largest organizations and developed insight and intellectual capital that reaches into every aspect of enterprise technology, across every sector of the economy. Our track record of overcoming obstacles to advance digital transformation ensures you a trusted partner on which you can rely. We provide a healthy and agile culture, a vast portfolio of services, hyperscale innovation labs, and a sophisticated global supply chain. **We create new realities for our customers.**

## Our greatest innovations: our people and our culture

Our employees drive the results you want. Our team is committed to your success. Our company culture is reflected in our core values, our Integrated Management & Leadership Program, and our Diversity & Inclusion initiatives. These are principles we live by. They shape who we are and how we interact with each other, with our partners and with you.

## DIVERSITY & INCLUSION



Minority-owned, privately held for 30 years

7,000+ employees globally



WWT's founders, **Dave Steward** and **Jim Kavanaugh**

\$13.4B in annual revenue

Global presence in 60+ countries

Technology provider to more than 70% of Fortune 100 companies

Award-winning culture, Great Place to Work 10 years in a row

A Top Partner with Cisco, HPE, Dell Technologies, NetApp, F5, VMware and Intel

## Our Vision

To be the best technology solution provider in the world

## Our Mission

To create a profitable growth company that is also a great place to work for all

## Awards and recognition



Plus, more than one hundred awards from our partners, clients and communities recognizing our dedication to our company culture and the innovative work we do for our customers.